



Role Profile

Job Title:	Football Development Manager		
Salary Banding:	£26k-£30k (Depending on experience)		
Reports To:	Head of Delivery	Jobs Reporting into the Job Holder:	None
1. Job Purpose			
<ul style="list-style-type: none"> ▪ Responsible for developing, managing and monitoring a strategy with partners for all of football in key Local Authority areas within London ▪ Responsible for key geographical accounts and partners across London ▪ Accountable for the delivery of KPI's within specified Local Authorities ▪ Enable partners to deliver shared goals and outcomes ▪ Lead key projects as requested in line with the delivery of the London FA strategic plan 			
2. Principal Accountabilities/Responsibilities			
Key Responsibilities:			
<ul style="list-style-type: none"> ▪ To develop and support a sustainable plan for growth and quality delivery in key Local Authority areas across London aligned to the London FA strategic plan ▪ To play an active role in the process of prioritising Local Authorities with the biggest opportunity to grow participation ▪ Working with the FA and partners to maximise insight and research knowledge to deliver programmes and services to customers that meet their expectations ▪ Identify opportunities to develop new and existing facilities ▪ Create and support a new workforce ensuring plans can be delivered with quality ▪ To ensure there are appropriate training opportunities for the current workforce ▪ Work with local leagues to deliver sustainable, quality competition meeting customer need ▪ Support local leagues to grow the number people playing football ▪ Support local clubs to provide sustainable, quality delivery of football to its customers ▪ Promote and support clubs to gain and maintain quality accreditations such as the FA Charter Standard and safeguarding compliance ▪ Ensure inclusivity and diversity is interwoven into all activities and plans ▪ Identify funding opportunities which can be accessed and invested into football 			



- Work with key partners to ensure a strong recreational football offer encouraging new and returning players to the game
- Monitoring and evaluating the impact of all activities and plans
- Creation of steering and stakeholder groups in Local Authority areas engaging the local football community
- To establish and maintain relationships with key stakeholders and partners
- To be an ambassador for London FA positively promoting the sport and those that work and volunteer within it
- Be the appointed colleague and local expert for lead project areas supporting the team to deliver with quality across their geographical locations
- Incorporate targeted participation campaigns into strategic plans for growing football
- Support across the team with safeguarding issues and concerns
- Required to work regular evenings and weekends to meet the needs of the business
- Ensure safeguarding is embedded into all work and activities

3. Knowledge/Experience/Technical Skills/Behaviours

a) Knowledge/Experience/Technical Skills

Essential

- Developing strong working relationships at a senior level with a variety of partners and ensuring that they are aware of the benefits of working in partnership
- Working successfully as part of a team whilst also being comfortable to operate on own initiative and make independent decisions
- Displaying excellent communication and presentation skills with the ability to liaise and communicate with people at all levels
- Developing, maintaining, and strengthening partnerships with others inside or outside the organisation that have resulted in shared outcomes
- Strong organisational, time management and prioritisation skills, with evidence of developing and delivering plans to support objectives
- Negotiating with a broad range of partners to deliver shared outcomes
- Competent IT skills (Word/ Excel/PowerPoint/Databases/Microsoft Office/internet)
- An understanding of the wider sports network and the elements involved in developing participation
- An understanding of County and National football structures

Desirable

- Sports development and/or sports facility management qualifications



b) Behaviours – as defined in County Football Association Competency Model c) Values	
<ul style="list-style-type: none">▪ Problem Solving▪ Teamwork▪ Communicating▪ Customer Excellence▪ Developing Self and Others▪ Integrity▪ Conflict Management▪ Leadership	<ul style="list-style-type: none">▪ Team Work▪ Inspire▪ Excellence▪ Integrity
<p><u>Further Information</u></p> <p>The London FA takes its role as a provider of football for under 18s very seriously. Their wellbeing is paramount in all decisions taken by us. All children and young people we come into contact with have the same protection regardless of age, disability, gender, racial heritage, religious belief, sexual orientation or identity.</p> <p>It is our expectation that all our staff will at all times act in the best interests of children and young people under the age of 18 and in accordance with The FA’s Safeguarding Children Policy. The welfare of children and young people must always be paramount.</p> <p>We promote equality and diversity in employment and welcome applicants from all parts of the community</p>	